

Pistachio Industry Inventory Shipment Report ❖ Tons

2017-2018 Crop Year

December 2017 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/17 Carryover	57,180.46		41,201.74	17,124.97		115,507.17
2017 Crop Receipts	210,386.81		45,447.33	18,922.72		274,756.86
Gross Inventory	267,567.28		86,649.06	36,047.69		390,264.03
Domestic Shipments	28,220.52	0.00	259.45	126.02	5,218.85	33,824.84
Export Shipments	76,789.17	0.00	12,575.92	252.47	3,075.10	92,692.67
Total Shipments	105,009.70	0.00	12,835.38	378.49	8,293.95	126,517.52
Inventory Adjustments*	(25,246.42)		(13,823.25)	(4,607.75)		

Estimated Marketable Inventory

As of 12/31/2017	137,311.16	59,990.44	31,061.45	228,363.05
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*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

December 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
December	2017/2018	8,477.73	0.00	19.96	0.00	1,443.44	9,941.13
	2016/2017	8,132.37	0.00	44.91	0.00	944.97	9,122.25
	2015/2016	5,082.38	1.81	0.00	26.61	946.13	6,056.93
	2014/2015	6,898.82	0.00	71.81	66.59	1,086.92	8,124.14
December YTD	2017/2018	28,220.52	0.00	259.45	126.02	5,218.85	33,824.84
	2016/2017	26,807.86	0.00	241.86	161.18	3,778.18	30,989.09
	2015/2016	17,720.60	22.56	0.00	106.44	3,654.76	21,504.36
	2014/2015	21,682.58	11.96	99.02	106.51	4,047.19	25,947.26
Export							
December	2017/2018	17,472.20	0.00	2,121.00	19.96	1,017.24	20,630.41
	2016/2017	10,924.33	29.48	1,219.24	0.77	666.34	12,840.16
	2015/2016	4,955.88	39.92	257.89	0.00	180.93	5,434.61
	2014/2015	12,033.51	39.92	818.13	91.93	337.58	13,321.06
December YTD	2017/2018	76,789.17	0.00	12,575.92	252.47	3,075.10	92,692.67
	2016/2017	75,454.76	164.77	13,087.75	57.30	2,043.90	90,808.48
	2015/2016	25,073.18	98.88	1,442.75	24.02	696.70	27,335.54
	2014/2015	42,406.12	103.42	4,196.79	459.58	1,029.49	48,195.40
Total Shipments							
December	2017/2018	25,949.93	0.00	2,140.96	19.96	2,460.68	30,571.54
	2016/2017	19,056.70	29.48	1,264.15	0.77	1,611.31	21,962.41
	2015/2016	10,038.26	41.73	257.89	26.61	1,127.05	11,491.55
	2014/2015	18,932.33	39.92	889.94	158.52	1,424.50	21,445.20
December YTD	2017/2018	105,009.70	0.00	12,835.38	378.49	8,293.95	126,517.52
	2016/2017	102,262.62	164.77	13,329.61	218.49	5,822.08	121,797.57
	2015/2016	42,793.78	121.44	1,442.75	130.46	4,351.47	48,839.90
	2014/2015	64,088.70	115.38	4,295.81	566.09	5,076.68	74,142.66

December 2017 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	6,741.34	5,769.68			119.50	41.27	106.16	108.78	855.92	1,199.75	7,822.92	7,119.48
October	5,357.58	7,048.81			50.87	98.43	38.02	17.24	875.22	1,297.41	6,321.69	8,461.89
November	6,576.57	6,924.30			26.59	99.79	17.00		1,102.07	1,278.25	7,722.23	8,302.34
December	8,132.37	8,477.73			44.91	19.96			944.97	1,443.44	9,122.25	9,941.13
January	5,365.35				-39.92				1,128.14		6,453.57	
February	5,593.91				33.00		89.68		866.82		6,583.41	
March	7,269.27				39.92		1.36		1,165.98		8,476.52	
April	5,819.68				31.75		2.00		1,176.24		7,029.67	
May	5,579.85				59.88				1,520.89		7,160.62	
June	6,597.03				107.24		19.05		1,318.36		8,041.68	
July	4,276.89				159.21		1.29		1,156.78		5,594.17	
August	6,503.30				181.39				1,496.32		8,181.01	
YTD Total	26,807.86	28,220.52			241.86	259.45	161.18	126.02	3,778.18	5,218.85	30,989.09	33,824.84
Year Total	73,813.14	28,220.52			814.34	259.45	274.55	126.02	13,607.70	5,218.85	88,509.74	33,824.84

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	13,477.32	8,138.50			2,869.37	894.18	27.46	192.60	457.29	698.17	16,831.44	9,923.44
October	27,039.52	22,615.55	31.30		6,134.19	5,088.95	19.91		329.90	555.66	33,554.82	28,260.16
November	24,013.58	28,562.92	103.99		2,864.95	4,471.79	9.17	39.92	590.37	804.03	27,582.05	33,878.66
December	10,924.33	17,472.20	29.48		1,219.24	2,121.00	0.77	19.96	666.34	1,017.24	12,840.16	20,630.41
January	10,498.29		140.62		2,075.49		19.96		509.26		13,243.62	
February	10,119.17		94.92		2,752.58		9.62		367.28		13,343.57	
March	12,183.36		12.93		2,286.47		21.47		1,234.89		15,739.12	
April	8,577.56		9.98		2,370.00		1.60		454.47		11,413.59	
May	8,271.07				1,936.11		20.71		563.17		10,791.06	
June	10,604.67				1,366.81		22.62		592.96		12,587.06	
July	10,425.85				1,827.67				872.83		13,126.34	
August	13,752.79				2,353.64		79.83		965.47		17,151.73	
YTD Total	75,454.76	76,789.17	164.77		13,087.75	12,575.92	57.30	252.47	2,043.90	3,075.10	90,808.48	92,692.67
Year Total	159,887.51	76,789.17	423.21		30,056.53	12,575.92	233.10	252.47	7,604.22	3,075.10	198,204.58	92,692.67

Total YTD Shipments	102,262.62	105,009.70	164.77		13,329.61	12,835.38	218.49	378.49	5,822.08	8,293.95	121,797.57	126,517.52
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**December 2017
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	781.57	693.47							38.75	123.02	820.32	816.49
Mexico	111.05	167.02	18.14						19.03		148.23	167.02
Subtotal North America	892.62	860.49	18.14						57.78	123.02	968.55	983.51
Central America												
Costa Rica												
Guatemala	7.26										7.26	
Subtotal Central America	7.26										7.26	
South America												
Argentina												
Brazil	59.39	10.94							15.61	9.92	75.00	20.86
Chile	11.69	35.31									11.69	35.31
Colombia	6.58										6.58	
Ecuador	9.98	11.34									9.98	11.34
Peru		11.23										11.23
Venezuela												
Subtotal South America	87.64	68.82							15.61	9.92	103.24	78.74
Western Europe												
Belgium	379.21	332.90									379.21	332.90
Denmark												
France	369.23	179.63							96.67	94.30	465.90	273.93
Germany	1,017.88	846.47							19.05		1,036.93	846.47
Greece												
Italy	431.28	380.56			37.92	116.76			20.96	38.10	490.16	535.42
Luxembourg	139.71	199.58									139.71	199.58
Netherlands	757.42	416.28							11.94	29.02	769.36	445.29
Norway	15.42								4.54		19.96	
Portugal												
Spain	323.33	618.84			19.96						343.28	618.84
Sweden	16.22										16.22	
Switzerland	79.83	39.01							0.01		79.84	39.01
United Kingdom	118.75	290.79								16.34	118.75	307.13
Subtotal Western Europe	3,648.28	3,304.07			57.88	116.76			153.16	177.76	3,859.32	3,598.58
Eastern Europe												
Bulgaria	19.50	19.94									19.50	19.94
Czech Republic	12.97	23.59								6.21	12.97	29.79
Latvia		21.32										21.32
Lithuania	120.66	59.88							14.56		135.22	59.88
Poland	29.94	78.79									29.94	78.79
Romania												

**December 2017
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine	11.23		11.34								22.57	
Subtotal Eastern Europe	194.30	203.50	11.34						14.56	6.21	220.20	209.71
Middle East & Africa												
Algeria	19.05										19.05	
Cyprus		19.96										19.96
Egypt	95.94	58.51									95.94	58.51
Israel	728.31	245.14							23.11	13.61	751.42	258.74
Lebanon	59.42				38.94	39.01					98.36	39.01
United Arab Emirates	276.24	472.62							0.08		276.32	472.62
Rep. of S. Africa		11.34										11.34
Saudi Arabia	366.37	648.24									366.37	648.24
Turkey	19.50	695.37			39.01	136.94		19.96	77.99	624.83	136.50	1,477.10
Subtotal M. East/Africa	1,564.84	2,151.18			77.95	175.95		19.96	101.18	638.44	1,743.97	2,985.52
Asia												
China	1,155.32	4,178.19			430.47	765.74					1,585.79	4,943.94
Hong Kong	2,610.83	4,854.37			513.69	962.77	0.77		39.39	2.45	3,164.68	5,819.59
India	11.65	354.69							37.20		48.85	354.69
Indonesia	1.67	1.87									1.67	1.87
Japan	79.20	159.43							25.86	17.76	105.05	177.19
Korea	23.50	119.96							16.34	3.40	39.84	123.36
Malaysia	19.05	32.66									19.05	32.66
Philippines	15.68	4.08							9.53		25.21	4.08
Singapore	7.97	26.47									7.97	26.47
Taiwan	79.85	20.28									79.85	20.28
Thailand	51.69	64.86							1.63	1.36	53.32	66.23
Vietnam	139.71	242.05			79.83	39.92					219.54	281.96
Subtotal Asia	4,196.13	10,058.91			1,023.99	1,768.43	0.77		129.94	24.97	5,350.82	11,852.31
Australia/Oceania												
Australia	138.22	471.77							30.12	36.19	168.34	507.95
New Zealand	30.39	11.79							5.44		35.83	11.79
Tahiti	0.58										0.58	
Subtotal Aus./Oceania	169.20	483.56							35.56	36.19	204.76	519.75
Other												
Other	164.07	341.67			59.42	59.88			158.56	0.75	382.04	402.29
Undesignated												
Subtotal Other	164.07	341.67			59.42	59.88			158.56	0.75	382.04	402.29
Totals	10,924.33	17,472.20	29.48		1,219.24	2,121.00	0.77	19.96	666.34	1,017.24	12,840.16	20,630.41

December 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	2,185.39	2,758.10							152.85	313.92	2,338.24	3,072.02
Mexico	624.15	893.76	80.74						73.20	2.99	778.09	896.75
Subtotal North America	2,809.53	3,651.86	80.74						226.06	316.92	3,116.33	3,968.77
Central America												
Costa Rica	10.93								0.49		11.42	
Guatemala	7.37										7.37	
Subtotal Central America	18.30								0.49		18.79	
South America												
Argentina	1.73	2.50									1.73	2.50
Brazil	130.89	85.24							26.43	52.88	157.33	138.12
Chile	93.80	60.87								2.99	93.80	63.87
Colombia	25.40	51.53							4.54	0.83	29.94	52.37
Ecuador	13.61	22.68									13.61	22.68
Peru	34.47	36.48									34.47	36.48
Venezuela												
Subtotal South America	299.90	259.30							30.97	56.71	330.87	316.01
Western Europe												
Belgium	2,054.81	1,606.82							19.05	19.05	2,073.86	1,625.87
Denmark												
France	1,366.42	802.35	9.98						232.18	232.87	1,608.59	1,035.22
Germany	3,492.36	4,131.63							34.84	135.06	3,527.19	4,266.69
Greece	1,669.07	19.05									1,669.07	19.05
Italy	1,378.04	1,350.99			152.68	231.52		99.79	98.98	90.31	1,629.70	1,772.61
Luxembourg	738.46	459.04									738.46	459.04
Netherlands	3,111.61	2,630.74	59.88						66.04	82.65	3,237.52	2,713.40
Norway	66.23	29.94							13.61	9.98	79.83	39.92
Portugal	61.12	39.92									61.12	39.92
Spain	929.25	1,829.24			19.96				8.76	3.99	957.97	1,833.23
Sweden	16.22									0.01	16.22	0.01
Switzerland	447.70	148.21							9.53	0.69	457.24	148.91
United Kingdom	863.73	1,139.06							38.53	102.30	902.26	1,241.36
Subtotal Western Europe	16,195.01	14,187.00	69.85		172.64	231.52		99.79	521.52	676.92	16,959.03	15,195.23
Eastern Europe												
Bulgaria	42.07	78.90									42.07	78.90
Czech Republic	12.97	35.56								11.19	12.97	46.76
Latvia		69.54										69.54
Lithuania	270.35	482.00							14.56		284.91	482.00
Poland	129.73	156.62									129.73	156.62
Romania												

December 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine	11.23		11.34								22.57	
Subtotal Eastern Europe	466.35	822.62	11.34						14.56	11.19	492.25	833.82
Middle East & Africa												
Algeria	154.12								78.02		232.14	
Cyprus	13.61	33.57									13.61	33.57
Egypt	136.05	59.55			18.90						154.95	59.55
Israel	1,695.83	770.47							42.62	85.96	1,738.44	856.43
Lebanon	78.93				58.45	97.52					137.37	97.52
United Arab Emirates	671.13	879.44							0.08		671.21	879.44
Rep. of S. Africa	16.33	37.65							5.44	4.08	21.77	41.73
Saudi Arabia	865.42	1,826.16			18.90	197.32					884.32	2,023.48
Turkey	39.01	2,136.46			78.02	351.94		19.96	194.99	1,298.83	312.02	3,807.18
Subtotal M. East/Africa	3,670.42	5,743.29			174.27	646.78		19.96	321.15	1,388.87	4,165.84	7,798.89
Asia												
China	19,439.43	29,594.45			6,751.81	5,727.43			158.67	218.43	26,349.92	35,540.31
Hong Kong	27,552.76	16,899.79			5,692.86	5,467.64	49.93	132.32	58.61	40.64	33,354.15	22,540.40
India	111.70	521.95							168.97	37.14	280.67	559.09
Indonesia	1.67	4.38									1.67	4.38
Japan	335.45	420.89							50.15	45.98	385.59	466.87
Korea	268.10	351.66							52.13	8.85	320.23	360.51
Malaysia	76.20	184.16							2.18		78.38	184.16
Philippines	57.58	35.72							29.50	2.72	87.08	38.44
Singapore	117.51	87.32	2.84						7.48	0.68	127.83	88.00
Taiwan	80.30	80.48									80.30	80.48
Thailand	143.77	145.61							2.99	3.13	146.76	148.74
Vietnam	2,979.53	1,146.32			136.96	83.43	7.38	0.40	1.47	39.92	3,125.34	1,270.06
Subtotal Asia	51,164.01	49,472.73	2.84		12,581.63	11,278.50	57.30	132.72	532.14	397.48	64,337.92	61,281.44
Australia/Oceania												
Australia	375.61	1,097.90							110.24	165.96	485.86	1,263.86
New Zealand	109.88	88.75							10.21	0.39	120.09	89.15
Tahiti	0.58	0.87									0.58	0.87
Subtotal Aus./Oceania	486.08	1,187.53							120.45	166.36	606.53	1,353.89
Other												
Other	345.16	1,464.84			159.21	419.13			276.57	60.65	780.94	1,944.62
Undesignated												
Subtotal Other	345.16	1,464.84			159.21	419.13			276.57	60.65	780.94	1,944.62
Totals	75,454.76	76,789.17	164.77		13,087.75	12,575.92	57.30	252.47	2,043.90	3,075.10	90,808.48	92,692.67

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Albania													
Algeria													
Angola													
Antigua													
Argentina													
Aruba		0.46	0.46										0.93
Australia	253.46	359.36	239.70										852.52
Austria													
Bahamas			0.07										0.07
Bahrain													
Barbados	0.20		1.39										1.58
Belarus													
Belgium	754.15	1,418.47	688.50										2,861.12
Belize													
Bermuda													
Bolivia													
Bosnia			20.09										20.09
Brazil	29.31	52.39											81.70
B. Virgin Islands													
Brunei													
Bulgaria	19.50	19.50	19.96										58.97
Burma													
Cape Verde													
Cayman													
Canada	640.28	778.94	841.61										2,260.84
Chile	0.21	10.02	24.95										35.17
China	378.31	759.98	839.14										1,977.43
Colombia	22.36	48.87	19.86										91.09
Costa Rica		0.75	1.21										1.96
Croatia													
Curacao													
Cyprus		13.72											13.72
Czech Republic													
Denmark													
Dominica													
Dominican Republic	0.44	0.72											1.16
Ecuador			0.68										0.68
Egypt		5.67											5.67
El Salvador	0.39												0.39
Estonia													
Fiji													
Finland													
France	134.82	269.86	285.14										689.82

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
French Polynesia		1.13											1.13
Gambia													
Georgia													
Germany	2,571.75	201.37	541.48										3,314.60
Greece			19.05										19.05
Grenada													
Guatemala		1.85	2.97										4.82
Honduras	0.44	2.31	3.24										5.99
Hong Kong	10,338.65	15,471.04	19,098.37										44,908.05
Hungary													
Iceland													
India	136.07	19.50	49.33										204.91
Indonesia	0.68	0.82	0.68										2.18
Iraq													
Ireland													
Israel	175.99	255.33	324.42										755.74
Italy	186.05	357.08	392.79										935.92
Jamaica	0.25	0.93											1.18
Japan	38.04	206.54	163.84										408.41
Jordan	219.54	369.11	220.41										809.07
Kenya			14.41										14.41
Korea	28.18	89.89	171.10										289.17
Kuwait		11.23	68.38										79.61
Latvia	11.34		52.54										63.88
Lebanon		19.50	39.01										58.51
Libya													
Lichtenstein													
Lithuania	36.57	153.82	138.15										328.54
Luxembourg	203.00												203.00
Macedonia													
Malaysia	19.46	64.96	33.04										117.46
Malta													
Marshall Islands													
Mexico	238.06	424.75	306.10										968.91
Mongolia													
Montenegro													
Montserrat													
Morocco	11.23	11.23											22.45
N. Antilles													
Nepal													
Netherlands	582.01	1,282.96	625.33										2,490.30
New Caledonia													
New Zealand	49.38	20.32	89.41										159.12
Nicaragua													

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Nigeria													
Norway	19.96	20.22											40.18
Oman			20.04										20.04
Pakistan													
Panama	1.70	3.72	1.85										7.27
Paraguay													
Peru		14.13	30.28										44.41
Philippines		11.34	14.56										25.90
Poland		39.92	20.18										60.10
Portugal	20.29		20.36										40.65
Qatar		19.05											19.05
Rep of S. Africa		11.54											11.54
Romania													
Russia													
Santa Lucia			0.34										0.34
St. Kitts & Nevis													
St. Maartin													
Saudi Arabia	513.00	336.40	454.40										1,303.79
Singapore	13.01	11.34	26.14										50.48
Slovakia													
Spain	222.28	294.80	392.32										909.40
Suriname	0.72												0.72
Swaziland													
Sweden													
Switzerland		40.62	61.85										102.48
Syria													
Taiwan	14.21	15.86	83.79										113.85
Thailand	20.10	40.24	48.21										108.55
Trinidad		2.31	0.74										3.05
Tunisia													
Turkey	601.02	539.80	471.21										1,612.03
Turks/Caicos													
Ukraine													
United Arab Emirates	19.50	97.07	255.06										371.63
United Kingdom	172.51	240.04	346.17										758.72
Uruguay		3.25	2.64										5.88
Venezuela													
Vietnam	50.52	354.22	854.06										1,258.80
Yemen													
Total Exports	18,748.92	24,800.25	28,440.97										71,990.14

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Import Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Armenia													
Australia													
Australia													
Belgium		0.12											0.12
Canada	13.47	20.33	11.32										45.13
Chili			7.87										7.87
China			1.45										1.45
Costa Rica													
Cyprus													
Egypt													
France		0.12	0.11										0.23
Germany	2.07	0.38	3.64										6.09
Greece	0.14	0.20	20.40										20.74
Hong Kong													
India													
Iran													
Iraq			2.06										2.06
Israel													
Italy	21.57	11.38	21.17										54.12
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico			1.53										1.53
Monaco	1.61	0.42											2.03
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino	0.14												0.14
Spain													
Switzerland													
Syria													
Taiwan													
Thailand		22.80	28.47										51.27
Turkey	27.18	46.04	65.49										138.71
United Kingdom	0.10												0.10
United Arab Emirates													
Vietnam													
Total Imports	66.28	101.80	163.50										331.59